

Message Text

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20

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 CU-02 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-05 NSAE-00 RSC-01 TRSE-00 XMB-02

OPIC-03 SP-02 CIEP-01 LAB-01 SIL-01 OMB-01 NSC-05

SS-15 STR-01 CEA-01 DODE-00 PA-01 USIA-06 PRS-01 L-02

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FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 9083

INFO AMEMBASSY WARSAW

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E.O. 11652: N/A

TAGS: ETRD, EIND, PFOR, IR, PL

SUBJECT: VISIT OF POLISH PREMIER TO IRAN

REF: A. WARSAW 6796, B. TEHRAN 4604 C. TEHRAN 9726

1. IRAN AND POLAND SIGNED TRADE AND PAYMENTS AND CULTURAL EXCHANGE AGREEMENTS ON NOVEMBER 15 MARKING END OF VISIT OF POLISH PREMIER JAROCZEWICZ. ACCORDING TO OFFICIAL GOI PRESS RELEASE, TWO WAY TRADE BETWEEN THE TWO COUNTRIES DURING NEXT FIVE YEARS WILL TOTAL \$500 MILLION. IN ADDITION TO THIS AMOUNT, HOWEVER, GOI AGREED TO SPEND \$700 MILLION OVER NEXT FIVE YEARS IN POLAND, HALF OF WHICH WOULD BE FOR IMPORT OF SUGAR, MEAT, CHEESE, AND DAIRY PRODUCTS AND HALF FOR PURCHASE OF SIX COMMERCIAL FREIGHTERS OF 18,000 TONS CAPACITY EACH AND ONE TRAINING VESSEL. GOI ALSO WOULD BUY "SOME" FERTILIZER FROM POLAND.

2. IRAN AGREED TO INVEST IN POLAND 25 PERCENT OF COST OF \$350

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MILLION IN PAPER MILL FOR WHICH \$100 MILLION IRANIAN CREDIT WOULD

BE MADE AVAILABLE. TWO COUNTRIES ALSO AGREED TO SET UP JOINT ENGINEERING COMPANY IN TEHRAN (REF,C) FOR THE PURPOSE OF ESTABLISHING SUGAR MILLS IN IRAN.

3. PRESS RELEASE DOES NOT MENTION \$350 MILLION CREDIT TO POLAND REPORTED IN PRESS FOR INVESTMENT IN FOOD PROCESSING INDUSTRIES WHICH WOULD SUPPLY IRANIAN NEEDS. POLISH EMBASSY COMMERCIAL OFFICER STATES THIS CREDIT ONLY \$300 MILLION.

4. PRESS RELEASE ALSO IGNORES POSSIBLE IRANIAN INVESTMENT IN JOINT VENTURE OIL REFINERY AND PETROCHEMICAL COMPLEX IN POLAND (REF.B).
ACCORDING TO TEHRAN JOURNAL INTERVIEW WITH PRIME MINISTER JAROCZEWICZ, PETROCHEMICALS COOPERATION WAS DISCUSSED BUT WILL REQUIRE ADDITIONAL MEETINGS BETWEEN EXPERTS FROM BOTH SIDES TO TAKE PLACE IN "NEAR FUTURE." POLISH PM ALSO QUOTED AS SAYING IRANIAN PROPOSAL FOR CREATION OF INDIAN OCEAN COMMON MARKET WAS NOT DISCUSSED, BUT SUCH AN ARRANGEMENT WOULD BE IN INTERESTS OF REGION AND WOULD ENJOY POLISH SUPPORT.

5. ACCORDING TO PRESS RELEASE, CULTURAL AGREEMENT SIMPLY EXTENDED EXISTING ACCORD FOR 1975 AND 1976

6. COMMENT: DETAILS OF SEPARATE INVESTMENT AND TRADE DEALS REMAIN TO BE WORKED OUT IN JOINT MEETINGS OF EXPERTS. NON-OIL TRADE BETWEEN IRAN AND POLAND TOTALLED ONLY ABOUT \$25 MILLION DURING IRANIAN YEAR ENDING MARCH 20, 1974, MOST RECENT 12 MONTH PERIOD FOR WHICH DATA AVAILABLE. INVESTMENT IN PAPER PRODUCTION AND FOOD PROCESSING FACILITIES ARE IN LINE WITH OFFICIAL GOI POLICY OF
LENDING OR INVESTING IN INDUSTRIES PRODUCING COMMODITIES FOR WHICH IRAN WANTS ASSURED SOURCE OF SUPPLY. IF POLES CAN DELIVER THE GOODS AT COMPETITIVE PRICES, THEY PROBABLY WILL FIND IRAN A WILLING CUSTOMER. AS NOTED IN REFERENCE C, HOWEVER, POLES APPARENTLY ARE A LONG WAY FROM PROVIDING CONDITIONS ACCEPTABLE TO GOI FOR USE OF IRANIAN CREDIT AND INVESTMENT.
HELMS

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